

From: Jonathan R. Youde [mailto:jry@mainepoweroptions.org]
Sent: Thursday, January 08, 2015 11:02 AM
To: 'Stefan Pakulski'
Cc: Kelley P. Wheeler
Subject: RE: recent rate quotes

Stefan,

Thank you for this information, excellent and we will update our records on billing information. Quick overview of your bills shows 9 small accounts and one street light account all are on standard offer. The standard offer rate for these classes of accounts is usually set for a period of 12 months and that rate is \$0.0756/kwh, this was set last year and will end at end of February this year.

Looking ahead new standard offer rates for these accounts will be released soon, we had hoped early January but it seems a date closer to mid-January may be the release date. When that release occurs you will know where standard offer rates will be for next 12 months, this will serve as benchmark for all other pricing options.

I believe market pricing is quite a bit lower than the quotes below, I priced a group of accounts just before the Christmas holiday (small, medium and street lights) at close to small standard offer rates, so not sure why so high. I think next week the weather is expected to be slightly warmer and the impact of cold snap on Natural Gas capacity costs will be less, I can price the accounts then. My suggested strategy would still be to see where the small standard offer ends up for pricing.

I have not heard of Integrity Energy though it appears they are a broker (I will see if they licensed) and pricing options seem high, the price increase on standard offer would seem to be close to 26% increase.

I will get usage reports for past year and be back in touch.

Thanks

Jon

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From: Stefan Pakulski [mailto:readfield.tmgr@roadrunner.com]
Sent: Thursday, January 08, 2015 10:40 AM
To: Jonathan R. Youde
Subject: recent rate quotes

Jonathan,

I've attached Readfield's recent CMP bills in case you could help assess whether we might have any better rate options this year. Also, we were contacted by Integrity Energy (see below), and they sent back the following two rate quotes. I would appreciate your input.

Thanks,

Stefan Pakulski

From: Robert Staples [<mailto:rstaples@integenergy.com>]

Sent: Wednesday, January 07, 2015 1:47 PM

To: 'readfield.tmgr@roadrunner.com'

Subject: Electricity Quote

Stefan ,

Here are the rates that we are prepared to secure for you:

LIBERTY POWER

36 months

.0959

Direct Energy

36 months

.0921

Please let me know how you wish to proceed. Please keep in mind that these rates are time sensitive. In order to secure either of these rates and terms we would need to execute an agreement as soon as possible.

Thanks,

Louise

1.888.737.0590 ext:1111

Integrity Energy is one of the fastest growing energy brokers in the Nation. We understand that energy costs are one of the top 5 expenses of any business. Our team takes into account the energy markets and how they change, which has a direct affect on the price you pay for energy. We negotiate electrical rates with our suppliers to find the best option for your business. Our goal is to build a long standing relationship with our customers for years to come.