

Town of Readfield, Maine

Investment Portfolio Review

Oct 3, 2016

- **Market Overview**

- Dow Jones Industrial Average is up 15.46% over last 12 months, 8.8% since March presentation
- S&P 500 Total Return Index is up 15.43% over last 12 months, 9.63% since March presentation
- Barclays Capital 1-3 Year Government Bond Index is up 0.98% over the past 12 months
- Barclays Capital 3 Year Municipal Bond Index is up 1.76% over the past 12 months

- **Account Review**

- Six month performance of portfolio - 5.74%
- Twelve month performance of portfolio - 6.29%
- Since Inception with LPL Financial – 2/8/2010 4.78% annual return
36.36% total return
- Asset Allocation Guidelines
 - Cash: 0 – 10%
 - Fixed Income: 50 – 70%
 - Equities: 20 – 40%
- Current Portfolio Mix
 - Cash: 20.56%
 - Fixed Income: 31.12%
 - Equities: 48.33%
- Reasons for Variance
 - Cash percentage is higher because a municipal bond matured in Sept 2016, and a treasury bond had matured in 2015. There have not been any attractive alternatives to reinvest into.
 - Equities have continued to increase in value relative to the fixed income portion of the portfolio.
- Recommendation(s)
 - Invest a portion of the cash, \$30,000, into a portfolio of fixed income funds from the PIMCO family of funds, to replace the bonds that have matured or been called.
 - Investing in funds will give greater diversification and better focus on the end result of growth and acceptable dividend yield.

General Disclaimer

Some of the data used in this report has been obtained from sources which the preparer is unable to verify. LPL Financial and Kennebec Wealth Management do not guarantee accuracy of this information.

Portfolio Appraisal By Asset Class

Town of Readfield

Valuation Period: March 7, 2016 - September 30, 2016

Prepared by: Samuel Tippet



Account Summary

RETURN SINCE LAST PRESENTATION 3-7-16

Loc	Account Name	LPL Account #	Sponsor Account #	Description	Market Value(\$) on 3/7/2016	Market Value(\$) on 9/30/2016	3/7/2016-to-9/30/2016 Total % (IRR)
LPL	Town of Readfield	5744-6107		Brokerage - Non-retirement	224,950.92	237,852.96	5.74
Report Totals:					\$224,950.92	\$237,852.96	5.74%

LG - Large Cap U.S. Growth Equity

Loc	Account #	Security ID	Description	Quantity	Price (\$)	Price As Of	Market Value (\$)	Cost Basis (\$)	Purchase Date	Gain/Loss (\$)	% of Port	Covered	Return % (IRR)
LPL	57446107	OPTFX	OPPENHEIMER CAP APRC CL A	328.8230	53.46	09/30/16	17,578.88	16,986.91	01/10/01	591.97	7.39	Mixed	9.41
Totals:							17,578.88	16,986.91		591.97	7.39		9.41

LBL - Large Cap U.S. Blend Equity

Loc	Account #	Security ID	Description	Quantity	Price (\$)	Price As Of	Market Value (\$)	Cost Basis (\$)	Purchase Date	Gain/Loss (\$)	% of Port	Covered	Return % (IRR)
LPL	57446107	BXMX	NUVEEN S&P 500 BUY WRITE INCOME FUND	303.0000	13.24	09/30/16	4,011.72	4,947.86	12/07/06	(936.14)	1.69	No	8.38
LPL	57446107	FFA	FIRST TRUST ENHANCED EQUITY INCOME FUND	310.0000	13.36	09/30/16	4,141.60	5,727.08	12/07/06	(1,585.48)	1.74	No	11.32
LPL	57446107	MSIGX	OPPENHEIMER MAIN STREET CL A	502.0980	46.43	09/30/16	23,312.41	19,193.37	01/10/01	4,119.04	9.80	Mixed	8.94
Totals:							31,465.73	29,868.31		1,597.42	13.23		9.18

SBL - Small Cap U.S. Blend Equity

Loc	Account #	Security ID	Description	Quantity	Price (\$)	Price As Of	Market Value (\$)	Cost Basis (\$)	Purchase Date	Gain/Loss (\$)	% of Port	Covered	Return % (IRR)
LPL	57446107	OPMSX	OPPENHEIMER MAIN ST MID CAP CL A	750.7380	26.73	09/30/16	20,067.23	19,548.17	02/06/13	519.06	8.44	Yes	11.10
Totals:							20,067.23	19,548.17		519.06	8.44		11.10

LGS - Large Capitalization Global Stock

Loc	Account #	Security ID	Description	Quantity	Price (\$)	Price As Of	Market Value (\$)	Cost Basis (\$)	Purchase Date	Gain/Loss (\$)	% of Port	Covered	Return % (IRR)
LPL	57446107	ETW	EATON VANCE TAX MANAGED GLOBAL BUY WRITE OPPORTUNITIES FUND	300.0000	11.01	09/30/16	3,303.00	4,287.11	12/07/06	(984.11)	1.39	No	13.56
LPL	57446107	EXG	EATON VANCE TAX MANAGED GLBL DIVERSIFIED EQUITY INCOME FUND	600.0000	8.68	09/30/16	5,208.00	8,964.46	02/22/07	(3,756.46)	2.19	No	10.01
LPL	57446107	OPPAX	OPPENHEIMER GLOBAL CL A	339.3540	75.13	09/30/16	25,495.67	19,308.56	01/10/01	6,187.11	10.72	Mixed	8.93
Totals:							34,006.67	32,560.13		1,446.54	14.30		9.55

ILB - Intermediate/Long-Term High-Quality U.S. Bond

Loc	Account #	Security ID	Description	Quantity	Price (\$)	Price As Of	Market Value (\$)	Cost Basis (\$)	Purchase Date	Gain/Loss (\$)	% of Port	Covered	Return % (IRR)
LPL	57446107	OPIGX	OPPENHEIMER CORE BOND CL A	2,815.7910	7.01	09/30/16	19,738.69	23,285.42	05/28/03	(3,546.73)	8.30	Mixed	4.62
Totals:							19,738.69	23,285.42		(3,546.73)	8.30		4.62

SIB - Short/Intermediate-Term High-Quality U.S. Bond

Loc	Account #	Security ID	Description	Quantity	Price (\$)	Price As Of	Market Value (\$)	Cost Basis (\$)	Purchase Date	Gain/Loss (\$)	% of Port	Covered	Return % (IRR)
LPL	57446107	ESAAX	WELLS FARGO ADJUSTABLE RATE GOVT CL A	1,472.7980	9.01	09/30/16	13,269.91	14,206.23	11/16/01	(936.32)	5.58	Mixed	0.40
Totals:							13,269.91	14,206.23		(936.32)	5.58		0.40

SI - Strategic Income

Loc	Account #	Security ID	Description	Quantity	Price (\$)	Price As Of	Market Value (\$)	Cost Basis (\$)	Purchase Date	Gain/Loss (\$)	% of Port	Covered	Return % (IRR)
LPL	57446107	OPSIX	OPPENHEIMER GLOBAL STRAT INCOME CL A	2,993.7360	3.95	09/30/16	11,825.26	13,270.71	02/06/13	(1,445.45)	4.97	Yes	7.07
Totals:							11,825.26	13,270.71		(1,445.45)	4.97		7.07

STM - Short-Term Municipal Bond

Loc	Account #	Security ID	Description	Quantity	Price (\$)	Price As Of	Market Value (\$)	Cost Basis (\$)	Purchase Date	Gain/Loss (\$)	% of Port	Covered	Return % (IRR)
LPL	57446107	542430GE7	LONG BCH CA REDEV AGY NORTH LONG BCH B BABS REV B/E TXBL CPN 6.386% DUE 08/01/17 DTD 05/12/10 FC 08/01/10	10,000.0000	103.47	09/30/16	10,347.20	10,080.10	05/19/10	267.10	4.35	No	1.40
LPL	57446107	649670KA3	NEW YORK CITY EDL CONSTR FUND REV SER A BABS B/E TXBL OID @99.937 4.51% CPN 4.500% DUE 04/01/17 DTD 04/28/10 FC 10/01/10	10,000.0000	101.64	09/30/16	10,164.40	10,046.68	04/29/10	117.72	4.27	No	1.27

Totals:	20,511.60	20,126.78	384.82	8.62	2.08
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CASH - Cash and Equivalents

Loc	Account #	Security ID	Description	Quantity	Price (\$)	Price As Of	Market Value (\$)	Cost Basis (\$)	Purchase Date	Gain/Loss (\$)	% of Port	Covered	Return % (IRR)
LPL	57446107	9999777	JPMORGAN U S GOVERNMENT MONEY MARKET FUND SERVICE	48,742.9600	1.00	09/30/16	48,742.96	---	---	---	20.49	---	0.00
LPL	57446107	Cash	Cash Balance	152.3700	1.00	09/30/16	152.37	---	---	---	0.06	---	0.00
Totals:							48,895.33	---		---	20.56		0.00

ITB - Intermediate-Term Bond

Loc	Account #	Security ID	Description	Quantity	Price (\$)	Price As Of	Market Value (\$)	Cost Basis (\$)	Purchase Date	Gain/Loss (\$)	% of Port	Covered	Return % (IRR)
LPL	57446107	OFIAX	OPPENHEIMER CORPORATE BOND CL A	1,863.0610	11.00	09/30/16	20,493.67	21,055.36	10/21/14	(561.69)	8.62	Yes	7.37
Totals:							20,493.67	21,055.36		(561.69)	8.62		7.37
Grand Totals:							\$237,852.96	\$190,908.02		(\$1,950.39)	100.00%		5.74%

Performance to Benchmark Summary

Asset Class	Return % (IRR)	Benchmark	Benchmark Rtn % (SRR)		Return % (IRR)
CASH - Cash and Equivalents	0.00	Citigroup 3-Month Treasury Bill	0.15	Your Account	5.74
ILB - Intermediate/Long-Term High-Quality U.S. Bond	4.62	Barclays Capital U.S. Aggregate Bond Index	4.01	Benchmark	Return % (SRR)
ITB - Intermediate-Term Bond	7.37			Dow Jones Industrial Average	8.80
LBL - Large Cap U.S. Blend Equity	9.18	Russell 1000 Index	9.89	NASDAQ Composite Index	12.82
LG - Large Cap U.S. Growth Equity	9.41	Russell 1000 Growth Index	9.24	S&P 500 Total Return Index	9.63
LGS - Large Capitalization Global Stock	9.55				
SBL - Small Cap U.S. Blend Equity	11.10	Russell 2000 Index	15.45		
SI - Strategic Income	7.07				
SIB - Short/Intermediate-Term High-Quality U.S. Bond	0.40	Barclays Capital 1-3 Year Government Bond Index	0.81		
STM - Short-Term Municipal Bond	2.08	Barclays Capital 3 Year Municipal Bond Index	0.35		

Returns for asset classes and their corresponding benchmarks are weighted on the time that the asset class was held during the report period, which may be less than the time that the group or account was held during the report period.

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